2012

Time: 3 hours

Full Marks: 80

Candidates are required to give their answers in their own words as far as practicable.

The figures in the margin indicate full marks.

Answer from both the Groups as directed.

Group - A

(Objective Type Questions)

Answer all questions: 2\times 10 = 20

1. Choose the correct answer of the following:

(a) HRM can be performed by:

(i) HR Manager

(ii) Line Manager

(iii) Both (i) and (ii)

(iv) None of these

CX - 34/2  
(Turn over)
(b) ________ is giving Theoretical Training to the trainees.
   (i) Cognitive
   (ii) Management Development
   (iii) Behavioural
   (iv) All of the above

(c) ________ is One-To-One Interaction.
   (i) Lecture
   (ii) Mentoring
   (iii) Demonstration
   (iv) Coaching

(d) Which of the following is a key component in Training Games and Simulations?
   (i) Challenges
   (ii) Rules
   (iii) Interactivity
   (iv) All of the above

(e) ________ is most often used in combination with some other techniques.
   (i) Behaviour Modelling
   (ii) In Basket Training

CX – 34/2 (2) Contd.
(iii) Equipment Simulator
(iv) Rule Playing

(f) Which of the following is a technique for "On The Job Training"?
(i) Job Instruction Training
(ii) Sensitivity Training
(iii) Simulation Exercises
(iv) Transactional Analysis

(g) Which of the following is not a type of role play?
(i) Single Role Play
(ii) Double Role Play
(iii) Multiple Role Play
(iv) Role Rotation

(h) The planned elimination of jobs is:
(i) Downsizing
(ii) Structure
(iii) Mission
(iv) Policy

CX – 34/2 (3) (Turn over)
(i) Internal recruitment leads to infighting among The Rival Candidates for promotion. (True or False)

(ii) Programmed Instructions comes in:
   (i) Printed forms, i.e. Books
   (ii) Interactive Video
   (iii) Both (i) and (ii)
   (iv) None of these

**Group - B**

**Long-answer Type Questions**

Answer any four questions: 15x4 = 60

2. "Money is motivating factors," justify this statement in your own words.

3. What is Incentive? Describe its advantages and disadvantages.


7. What do you mean by Job Analysis? Discuss advantages of job analysis.


9. Write short notes on the following:
   (a) On the Job Training
   (b) Off the Job Training
   (c) Trade Union

10. Discuss the steps involved in selection and recruitment process.

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CX - 34/2 (400) (5) BBA(III) / H11 / 12